



Execution Master Action Plan™

Check a box on each line

- **STOP** means "this step is not yet completed"
 ● **CAUTION** means "completed, but with issues"
 ● **GO** means "completed"
 ● **WOW** means "completed exceptionally"

STEPS IN ACQUIRING A WINNING EXECUTION MASTER	STOP	CAUTION	GO	WOW
PREPARATION				
1 Score your existing team using the Intelliversity Team Scorecard.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2 Verify that you are in fact a Vision Master.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3 Determine your limitations as a Vision Master when performing as an Execution Master.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4 Write down your company's long term vision and mission, and be clear on why these are important to you personally.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5 Make sure you understand the processes that enable trusting delegation.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6 Create a short list of Execution Master candidates.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
SELECTING				
7 Score your Execution Master candidates using the Intelliversity Execution Master Scorecard.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8 Decide what percentage of ownership (if any) each candidate deserves.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9 Create an incentive plan for the best candidates.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10 Determine what title to give your Execution Master.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11 Negotiate and make decision to select a winning candidate.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12 Make sure your investors know you are doing this and what the results are.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13 Delegate projects or areas of responsibility to your Execution Master and observe the results.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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